

The following Management’s Discussion and Analysis (“MD&A”) is dated August 9, 2023 and should be read in conjunction with the unaudited interim condensed consolidated financial statements and accompanying notes of Alvopetro Energy Ltd. (“Alvopetro” or the “Company”) as at and for the three and six months ended June 30, 2023, MD&A for the year-ended December 31, 2022 and the audited consolidated financial statements as at and for the years ended December 31, 2022 and 2021. Additional information for the Company, including the Annual Information Form (“AIF”), can be found on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca) or at [www.alvopetro.com](http://www.alvopetro.com). This MD&A contains financial terms that are not considered measures under International Financial Reporting Standards (“IFRS”) and forward-looking statements. As such, the MD&A should be used in conjunction with Alvopetro’s disclosure under the headings “Non-GAAP and Other Financial Measures” and “Forward Looking Information” at the end of this MD&A.

**All amounts contained in this MD&A are in United States dollars (“USD”), unless otherwise stated and all tabular amounts are in thousands of United States dollars, except as otherwise noted.**

## MANAGEMENT’S DISCUSSION AND ANALYSIS

### OVERVIEW

#### Description of Business

Alvopetro is engaged in the exploration for and the acquisition, development and production of hydrocarbons in Brazil. Alvopetro is a pioneer in the development of Brazil’s independent onshore natural gas industry anchored by the Company’s core Caburé natural gas asset and midstream projects. Alvopetro’s shares are traded on the TSX Venture Exchange (TSX: ALV.V) and are also traded on the OTCQX® Best Market in the United States (OTCQX: ALVOF).

#### Strategy

Alvopetro’s strategy is to unlock the on-shore natural gas potential in the state of Bahia, building off the development of our Caburé and Murucututu natural gas assets and our strategic midstream infrastructure. Our objective is to create a balanced reinvestment and long-term stakeholder return model where approximately half of our cash flows are reinvested in organic growth opportunities and the other half is distributed to stakeholders.

## FINANCIAL & OPERATING SUMMARY

	As at and Three Months Ended			As at and Six Months Ended		
	2023	June 30, 2022	Change	2023	June 30, 2022	Change (%)
<b>Financial</b>						
<i>(\$000s, except where noted)</i>						
Natural gas, oil and condensate sales	13,914	15,787	(12)	32,074	29,759	8
Net income	9,852	6,631	49	22,054	17,746	24
Per share – basic (\$) <sup>(1)</sup>	0.27	0.20	35	0.60	0.52	15
Per share – diluted (\$) <sup>(1)</sup>	0.26	0.18	44	0.59	0.49	20
Cash flows from operating activities	13,473	12,997	4	27,329	21,330	28
Per share – basic (\$) <sup>(1)</sup>	0.37	0.38	(3)	0.75	0.63	19
Per share – diluted (\$) <sup>(1)</sup>	0.36	0.35	3	0.73	0.59	24
Funds flow from operations <sup>(2)</sup>	11,047	12,434	(11)	26,019	23,338	11
Per share – basic (\$) <sup>(1)</sup>	0.30	0.37	(19)	0.71	0.69	3
Per share – diluted (\$) <sup>(1)</sup>	0.29	0.34	(15)	0.69	0.64	8
Dividends declared	5,109	2,728	87	10,213	5,444	88
Per share <sup>(1)</sup>	0.14	0.08	75	0.28	0.16	75
Capital expenditures	8,521	6,338	34	11,812	10,138	17
Cash and cash equivalents	25,598	13,672	87	25,598	13,672	87
Net working capital surplus <sup>(2)</sup>	18,084	11,641	55	18,084	11,641	55
Working capital, net of debt <sup>(2)</sup>	18,084	9,096	99	18,084	9,096	99
Weighted average shares outstanding						
Basic (000s) <sup>(1)</sup>	36,697	33,973	8	36,627	33,941	8
Diluted (000s) <sup>(1)</sup>	37,755	36,637	3	37,657	36,426	3
<b>Operations</b>						
Natural gas, NGLs and crude oil sales:						
Natural gas (Mcfpd)	11,269	13,546	(17)	13,520	13,940	(3)
NGLs – condensate (bopd)	92	97	(5)	111	98	13
Oil (bopd)	5	5	-	5	8	(38)
Total (boepd)	1,975	2,359	(16)	2,369	2,429	(2)
Average realized prices <sup>(2)</sup> :						
Natural gas (\$/Mcf)	12.86	11.90	8	12.40	10.94	13
NGLs – condensate (\$/bbl)	83.35	121.93	(32)	83.79	114.11	(27)
Oil (\$/bbl)	63.93	94.47	(32)	68.00	83.90	(19)
Total (\$/boe)	77.41	73.54	5	74.80	67.68	11
Operating netback (\$/boe) <sup>(2)</sup>						
Realized sales price	77.41	73.54	5	74.80	67.68	11
Royalties	(1.97)	(5.35)	(63)	(2.18)	(4.84)	(55)
Production expenses	(5.83)	(4.23)	38	(4.75)	(4.00)	19
Operating netback	69.61	63.96	9	67.87	58.84	15
Operating netback margin <sup>(2)</sup>	90%	87%	3	91%	87%	5

### Notes:

- (1) Per share amounts are based on weighted average shares outstanding other than dividends per share, which is based on the number of common shares outstanding at each dividend record date. The weighted average number of diluted common shares outstanding in the computation of funds flow from operations and cash flows from operating activities per share is the same as for net income per share.
- (2) See “Non-GAAP and Other Financial Measures” section within this MD&A.

## HIGHLIGHTS AND SIGNIFICANT TRANSACTIONS FOR THE SECOND QUARTER OF 2023

- Average daily sales decreased to 1,975 boepd (-29% from Q1 2023 and -16% from Q2 2022) due mainly to reduced production from our Caburé natural gas field as a result of higher nominated volumes from our partner.
- Our average realized natural gas price increased to \$12.86/Mcf, an 8% increase from Q2 2022 with the 3% increase in our contracted natural gas price and enhanced sales tax credits available in 2023. Compared to Q1 2023, our realized sales price increased 7% due mainly to the appreciation of the BRL to the USD in Q2. With the higher natural gas price, our overall realized price per boe increased to \$77.41 (+6% from Q1 2023 and +5% from Q2 2022), despite lower Brent pricing on condensate sales.
- Our natural gas, condensate and oil revenue was \$13.9 million in Q2 2023, a decrease of \$1.9 million compared to Q2 2022 (-12%) due to a 16% decrease in production partially offset by the increase in realized sales prices per boe.
- Our operating netback improved to \$69.61 per boe (+\$3.00 per boe from Q1 2023 and +\$5.65 per boe from Q2 2022) with higher realized sales prices and lower royalties, partially offset by the impact of fixed operating costs with lower sales volumes.
- We generated funds flows from operations of \$11.0 million (\$0.30 per basic and \$0.29 per diluted share), a decrease of \$1.4 million compared to Q2 2022 and \$3.9 million compared to Q1 2023.
- We reported net income of \$9.9 million in Q2 2023, an increase of \$3.2 million (+49%) compared to Q2 2022.
- Capital expenditures totaled \$8.5 million, including drilling costs for our BL-06 well on our Bom Lugar field, stimulation costs for our 197(1) well on our Murucututu field, and long-lead purchases for future capital projects.
- Our working capital surplus was \$18.1 million as of June 30, 2023, a decrease of \$2.8 million from March 31, 2023, and an improvement of \$3.4 million from December 31, 2022.

## RECENT HIGHLIGHTS

- July sales volumes averaged 2,018 boepd including natural gas sales of 11.6 MMcfpd and associated natural gas liquids sales from condensate of 90 bopd, based on field estimates.
- Our 183-A3 well on our Murucututu natural gas field was spud on July 11, 2023. The well is targeting shallower exploration potential in the Caruaçu Formation and the Gomo member of the Candeias Formation. We expect to finish drilling in the third quarter.
- Effective August 1, 2023, our natural gas price under our long-term gas sales agreement (“GSA”) with Bahiagás has been adjusted to BRL1.99/m<sup>3</sup> or \$13.25/Mcf (based on our average heat content to date, the July 31, 2023 BRL/USD foreign exchange rate of 4.74 and enhanced sales tax credits applicable in 2023). The contracted price is based on the adjusted ceiling price of \$10.52/MMBtu which increased 3% from the February 1, 2023 price due to US inflation adjustments. With the appreciation in the BRL relative to the USD over the first half of 2023 compared to the second half of 2022, the BRL contracted price decreased slightly from BRL2.00/m<sup>3</sup> as of February 1, 2023 to BRL 1.99/m<sup>3</sup> as of August 1, 2023. The new contracted price will be applicable for all natural gas sales from August 1, 2023 to January 31, 2024.

## NATURAL GAS AND OIL PROPERTIES

As at June 30, 2023, Alvo Petro held interests in the Caburé and Murucututu natural gas assets, two exploration blocks (Block 182 and Block 183) and two oil fields (Bom Lugar and Mãe-da-lua), in the Recôncavo basin onshore Brazil.

### **NATURAL GAS ASSETS AND MIDSTREAM INFRASTRUCTURE:**

Alvo Petro’s flagship asset, the Caburé natural gas field (the “Caburé Field”), commenced commercial natural gas deliveries on July 5, 2020. The Caburé Field extends across four blocks in the Recôncavo Basin in the state of Bahia in Brazil, two of which are held by Alvo Petro and two of which are held by our partner, with Alvo Petro’s share of the unitized area (the “Unit”) being 49.1%. Under the terms of the Unit Operating Agreement (“UOA”), each party is entitled to nominate for their working interest share of field production and for any natural gas not nominated for by the other party. Once a party produces their share of proved plus probable reserves, they will no longer be entitled to further production allocations. Under the terms of the UOA, natural gas liquids (“NGLs”) production from the unit (relating to condensate production) is split based on working interest.

Alvo Petro’s Murucututu natural gas project extends across Blocks 183 and 197, both held 100% by Alvo Petro, and includes the 183(1) and 197(1) wells, both of which were drilled in 2014. In 2022, Alvo Petro completed installation of a 9-kilometre transfer pipeline extension to connect the 183(1) well to our Caburé transfer pipeline and constructed and commissioned field production

facilities. We also completed pipeline construction to tie-in our 197(1) well. In mid-October 2022, we commenced production from the 183(1) well and in Q2 2023 we completed the stimulation of our 197(1) well and the well commenced production at the end of May 2023. Capital plans for Murucututu for the remainder of 2023 include drilling two additional “fit-for-purpose” development wells, the first of which, the 183-A3 well, was spud in July 2023.

Alvopetro’s share of natural gas from the Caburé natural gas field and the Murucututu natural gas field is shipped via our 11-kilometre Caburé transfer pipeline and processed through the natural gas processing facility (the “Facility”) owned and operated by Enerflex Ltd. (“Enerflex”) pursuant to our Gas Treatment Agreement. All natural gas is sold to Bahiagás, the local state distribution company, under the terms of our gas sales agreement (“GSA”). Total natural gas sales averaged 11.3 MMcfpd in Q2 2023 (Q2 2022 – 13.5 MMcfpd), the majority of which was from the Caburé Field. Including natural gas liquids sales from condensate which averaged 92 bopd in Q2 2023 (Q2 2022 – 97 bopd), total natural gas and NGL sales averaged 1,970 boepd (Q2 2022 – 2,354 boepd).

The GSA provides for the sale of firm volumes and interruptible volumes and has take-or-pay provisions and ship-or-pay penalties to ensure performance by both parties which are based on the firm volumes. For 2023, the Company has agreed to firm volumes of 10.6 MMcfpd (300 10<sup>3</sup>m<sup>3</sup>/d) and interruptible volumes of up to 7.1 MMcfpd (200 10<sup>3</sup>m<sup>3</sup>/d) and Alvopetro can adjust the firm volumes by up to 7.9 MMcfpd (225 10<sup>3</sup>m<sup>3</sup>/d) and the interruptible volumes by up to 9.7 MMcfpd (275 10<sup>3</sup>m<sup>3</sup>/d) with at least 60 days notice.

#### **OIL ASSETS:**

The Company has two oil fields (Bom Lugar and Mãe-da-lua). In Q2 2023, Alvopetro drilled the first of two initially planned development wells on the Bom Lugar field (BL-06). The BL-06 well was drilled to a total measured depth of 3,244 metres and, based on open-hole wireline logs, the well discovered a total of 35.4 meters of potential net oil pay, with an average porosity of 11.2% and average water saturation of 39.2%. Later in the third quarter of 2023, Alvopetro plans to test the well to assess productive capability and, subject to these results, will tie in the well to the existing Bom Lugar production facility. Future plans on the field include drilling an additional development well (BL-07). On the Mãe-da-lua field Alvopetro has planned a stimulation of the existing well to improve oil recovery.

#### **EXPLORATION ASSETS (Block 182 & Block 183)**

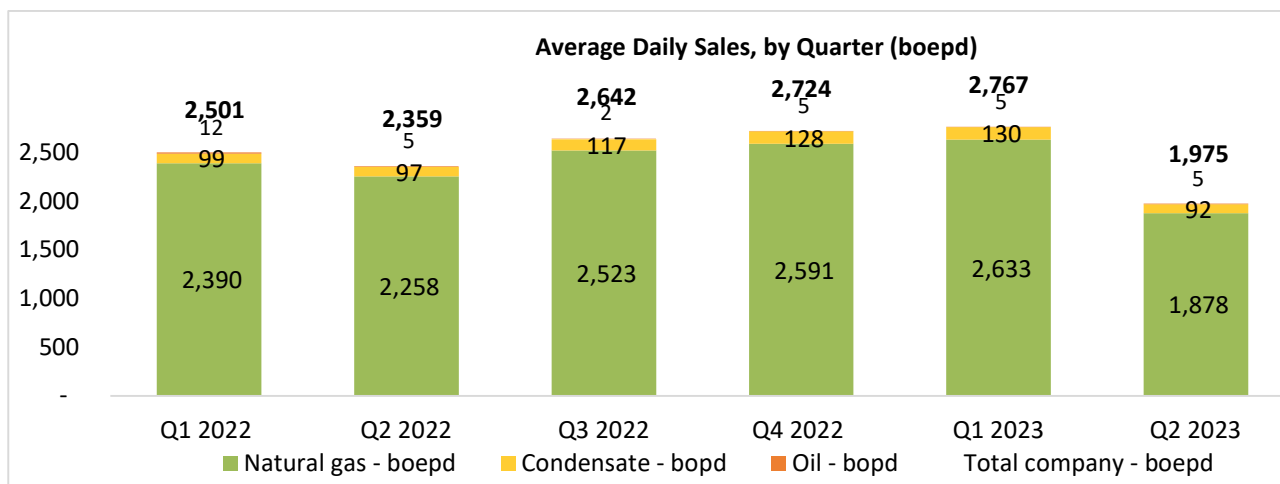
Alvopetro’s E&E assets include Block 182 and the portion of Block 183 that is not part of the Murucututu project. In 2022, Alvopetro drilled and tested the 183-B1 well on Block 183 and drilled and commenced testing the 182-C2 well on Block 182 (with testing completed in January 2023). Initial testing results from the 182-C2 and 183-B1 wells indicated lower than anticipated permeability. Alvopetro is evaluating alternatives to remediate possible permeability impacts from near wellbore damage. Future capital expenditures on these projects will depend on these initial results.

## FINANCIAL AND OPERATING REVIEW

### Sales Volumes

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
<b>Total sales volumes by product:</b>						
Natural gas (Mcf)	1,025,483	1,232,674	(17)	2,447,066	2,523,196	(3)
NGLs – condensate (bbls)	8,398	8,792	(4)	20,087	17,719	13
Oil (bbls)	438	434	1	853	1,478	(42)
<b>Total sales (boe)</b>	<b>179,750</b>	<b>214,672</b>	<b>(16)</b>	<b>428,785</b>	<b>439,730</b>	<b>(2)</b>
<b>Average daily sales by product:</b>						
Natural gas (Mcfpd)	11,269	13,546	(17)	13,520	13,940	(3)
NGLs – condensate (bopd)	92	97	(5)	111	98	13
Oil (bopd)	5	5	-	5	8	(38)
<b>Average daily sales (boepd)</b>	<b>1,975</b>	<b>2,359</b>	<b>(16)</b>	<b>2,369</b>	<b>2,429</b>	<b>(2)</b>

The majority of Alvopetro's production is from the Caburé natural gas field (49.1% working interest). Throughout 2022 and the first quarter of 2023, Alvopetro was able to sell additional production volumes above our working interest pursuant to the terms of the UOA as our partner was not utilizing their working interest share of production from the field. Commencing in April 2023, our partner increased their production nominations from the field resulting in reduced availability to Alvopetro and an overall decrease in Alvopetro's average daily volumes in Q2 2023 compared to prior quarters. This decrease in production allocations to Alvopetro in Q2 2023 was not as a result of well deliverability or field deliverability constraints at Caburé and this is not expected to impact the overall reserve volumes remaining on the Caburé field but does impact the timing of producing such reserves. April 2023 volumes were also impacted due to reduced demand from Bahiagás.



## Average Realized Sales Prices

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
<b>Average realized prices<sup>(1)</sup>:</b>						
Natural gas (\$/Mcf)	12.86	11.90	8	12.40	10.94	13
NGL – condensate (\$/bbl)	83.35	121.93	(32)	83.79	114.11	(27)
Oil (\$/bbl)	63.93	94.47	(32)	68.00	83.90	(19)
<b>Total (\$/boe)</b>	<b>77.41</b>	<b>73.54</b>	<b>5</b>	<b>74.80</b>	<b>67.68</b>	<b>11</b>
<b>Average benchmark prices:</b>						
Brent oil (\$/bbl)	77.99	113.84	(31)	79.58	107.20	(26)
Henry Hub (\$/MMBtu)	2.16	7.50	(71)	2.40	6.08	(61)
National Balancing Point (\$/MMBtu)	10.42	16.40	(36)	13.25	23.95	(45)
<b>Average contracted natural gas price<sup>(2)</sup></b>						
BRL/m <sup>3</sup>	2.004	1.938	3	1.992	1.830	9
<b>Average foreign exchange rate:</b>						
\$1 USD = BRL	4.949	4.927	0	5.074	5.078	(0)

(1) See “Non-GAAP and Other Financial Measures” section within this MD&A.

(2) Under the terms of the GSA, the volumes delivered are adjusted for heat content in the determination of the final amounts paid, representing a gross-up of approximately 7% to the contracted volumetric natural gas price, which contributes to a higher realized price overall relative to the contractual price.

The natural gas price under our long-term GSA with Bahiagas is set semi-annually (as of February 1<sup>st</sup> and August 1<sup>st</sup>) based on a trailing weighted average of USD benchmark prices for Brent, Henry Hub and National Balancing Point, incorporating both a floor and ceiling price, which were \$6.02/MMBtu and \$10.23/MMBtu, respectively, as of February 1, 2023, and \$6.01/MMBtu and \$10.22/MMBtu, respectively, as of August 1, 2022. The floor and ceiling prices are adjusted for US inflation under the terms of the GSA. The natural gas price is then converted to a BRL-denominated natural gas price based on historical average foreign exchange rates and billed monthly in BRL until the next price reset. As all invoices are issued in BRL, actual receipts and revenue recognized in equivalent USD will be subject to exchange rate variations. See “Foreign Exchange” discussion below.

Alvopetro’s natural gas price under the GSA has been set to the ceiling price since February 1, 2022, adjusting semi-annually with US inflation. As of February 1, 2023, the natural gas price increased to BRL2.00/m<sup>3</sup>, a 4% increase from the prior contracted price. As of January 1, 2023, Alvopetro became entitled to a sales tax credit of 3.43% on all natural gas, oil and condensate sales. This new tax credit reduces the 12% ICMS tax otherwise owing on natural gas sales from January 1, 2023 to December 31, 2023. With all Q2 2023 natural gas sales at the February 1, 2023 adjusted ceiling price in the GSA and the enhanced sales tax credits applicable as of January 1, 2023, Alvopetro’s realized natural gas price increased by 8% from Q2 2022 to \$12.86/Mcf in Q2 2023.

Condensate production from the Caburé Unit, Murucututu and the Facility is sold pursuant to contracts based on Brent. With average Brent prices decreasing 31% compared to Q2 2022, our realized sales price on condensate decreased proportionately.

Oil sales from the Bom Lugar field and the Mãe-da-lua fields are sold at a discount to Brent.

All sales and realized prices are reported net of applicable sales taxes.

## Natural Gas, Oil and Condensate Sales Revenue

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Natural gas	13,186	14,674	(10)	30,333	27,613	10
Condensate	700	1,072	(35)	1,683	2,022	(17)
Oil	28	41	(32)	58	124	(53)
<b>Total</b>	<b>13,914</b>	<b>15,787</b>	<b>(12)</b>	<b>32,074</b>	<b>29,759</b>	<b>8</b>

Alvopetro's total natural gas, oil and condensate revenues decreased by \$1.9 million compared to Q2 2022 with the 16% decrease in average daily volumes (resulting in \$2.7 million in reduced revenues), partially offset by the 5% increase in the average realized price per boe (resulting in \$0.8 million in additional revenues). For the six months ended June 30, 2023, revenues increased \$2.3 million compared to the same period in 2022, despite the 2% reduction in sales volumes, due to the 11% increase in the average realized sales price per boe.

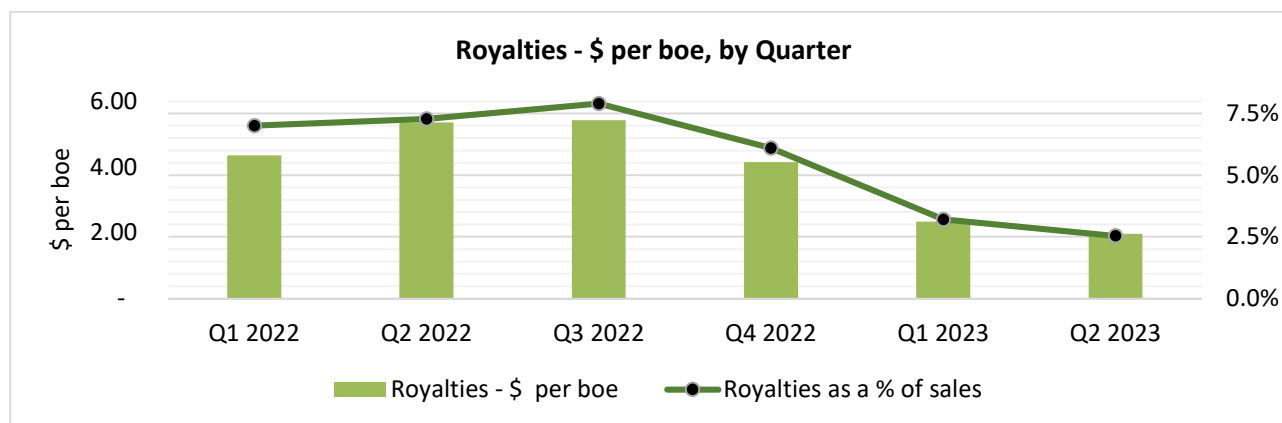
## Royalties

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Royalties	354	1,148	(69)	936	2,127	(56)
Royalties per boe (\$) <sup>(1)</sup>	1.97	5.35	(63)	2.18	4.84	(55)
Royalties as a % of sales <sup>(1)</sup>	2.5%	7.3%	(66)	2.9%	7.2%	(60)

(1) See "Non-GAAP and Other Financial Measures" section within this MD&A.

Alvopetro's sales (other than sales from the Bom Lugar Field) are subject to a base 7.5% government royalty plus a 1% landowner royalty. Previously these fields were subject to a 10% government royalty rate and the 1% landowner royalty. The Bom Lugar field is subject to a base 5% government royalty plus a 0.5% landowner royalty. There is an additional 2.5% gross-overriding royalty on the portion of the Caburé and Murucututu natural gas assets that were previously on Block 197, the Mãe-da-lua field and on Block 182.

Royalties on natural gas are based on production volumes at an inherent reference price attributable to the raw natural gas produced at the wellhead (prior to midstream processing), resulting in lower effective royalty rates compared to base royalty rates. As Henry Hub spot prices are a significant component of the reference price used for natural gas royalties, Alvopetro's effective royalty rate fluctuates with changes in Henry Hub prices relative to Alvopetro's contracted natural gas price. While Alvopetro's contracted natural gas price under the GSA increased 3% compared to Q2 2022, with the 71% reduction in average Henry Hub prices in Q2 2023 compared to Q2 2022, Alvopetro's overall effective royalty rate decreased to 2.5% in Q2 2023 compared to 7.3% in Q2 2022. Similarly in the six months ended June 30, 2023, Alvopetro's natural gas price under the GSA increased 9% compared to 2022 while Henry Hub decreased 61% resulting in an effective royalty rate in the six months ended June 30, 2023 of 2.9% compared to 7.2% in 2022.



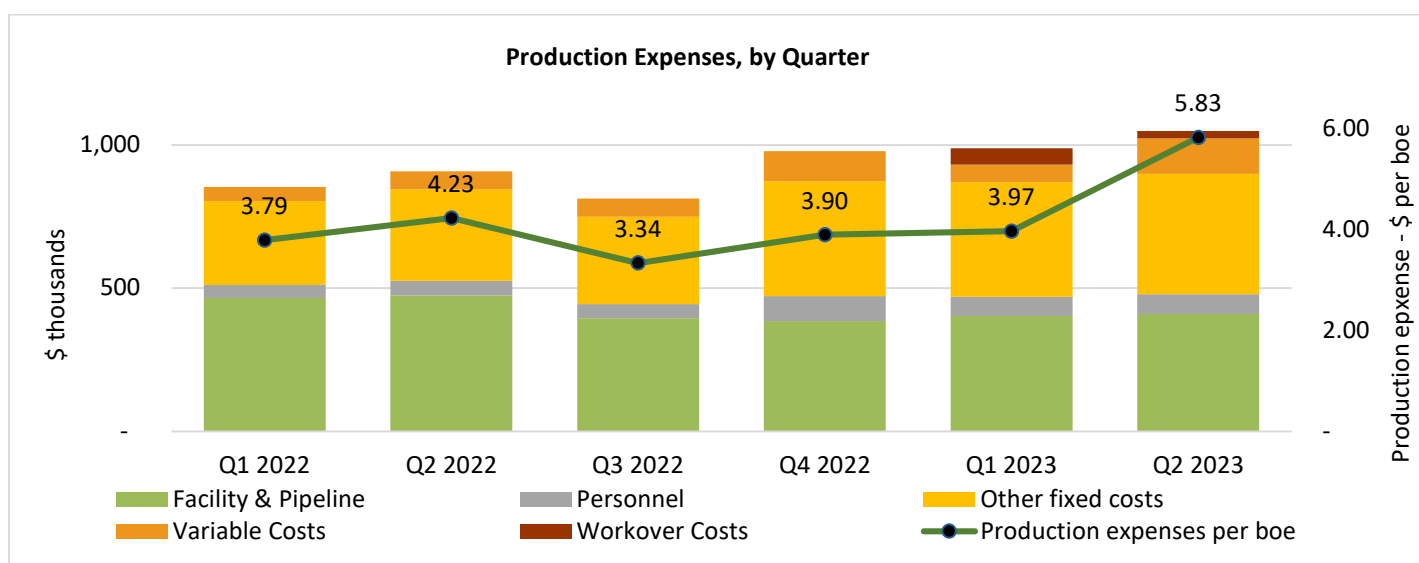
## Production Expenses

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Production expenses by type:						
Personnel costs	70	51	37	138	97	42
Facility and pipeline costs	409	474	(14)	811	939	(14)
Other fixed costs	420	320	31	819	613	34
Variable costs	124	62	100	186	111	68
Workover costs	25	-	-	82	-	-
Total production expenses	1,048	907	16	2,036	1,760	16

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Production expenses per boe <sup>(1)</sup> :						
Personnel costs	0.39	0.24	63	0.32	0.22	45
Facility and pipeline costs	2.27	2.21	3	1.90	2.14	(11)
Other fixed costs	2.34	1.49	57	1.91	1.39	37
Variable costs	0.69	0.29	138	0.43	0.25	72
Workover costs	0.14	-	-	0.19	-	-
<b>Total</b>	<b>5.83</b>	<b>4.23</b>	<b>38</b>	<b>4.75</b>	<b>4.00</b>	<b>19</b>

(1) See "Non-GAAP and Other Financial Measures" section within this MD&A.

The majority of the Company's production expenses relate to operational fees paid for the Facility and the transfer pipeline and agreed unit operating costs with our partner on the Caburé upstream assets. Following completion of the expansion of the Facility in the third quarter of 2022, a portion of Facility and pipeline costs are reported as part of Alvo Petro's right-of-use asset, resulting in lower Facility and pipeline costs in both the three and six months ended June 30, 2023 compared to 2022. With commencement of production from the Murucututu natural gas field in the third quarter of 2022, personnel costs and other fixed costs increased in 2023 compared to 2022. Workover costs in 2023 represent Alvo Petro's share of workover costs at the Caburé Unit. On a per boe basis, production expenses are higher compared to 2022 due to fixed costs combined with the reduction in sales volumes.



## Operating Netback

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Operating netback <sup>(1)</sup>						
Natural gas, oil and condensate sales	13,914	15,787	(12)	32,074	29,759	8
Royalties	(354)	(1,148)	(69)	(936)	(2,127)	(56)
Production expenses	(1,048)	(907)	16	(2,036)	(1,760)	16
<b>Operating netback</b>	<b>12,512</b>	<b>13,732</b>	<b>(9)</b>	<b>29,102</b>	<b>25,872</b>	<b>12</b>
Operating netback per boe <sup>(1)</sup> :						
Average realized sales price - \$ per boe <sup>(1)</sup>	77.41	73.54	5	74.80	67.68	11
Royalties - \$ per boe <sup>(1)</sup>	(1.97)	(5.35)	(63)	(2.18)	(4.84)	(55)
Production expenses - \$ per boe <sup>(1)</sup>	(5.83)	(4.23)	38	(4.75)	(4.00)	19
<b>Operating netback per boe</b>	<b>69.61</b>	<b>63.96</b>	<b>9</b>	<b>67.87</b>	<b>58.84</b>	<b>15</b>
<b>Operating netback margin<sup>(1)</sup></b>	<b>90%</b>	<b>87%</b>	<b>3</b>	<b>91%</b>	<b>87%</b>	<b>5</b>

(1) See "Non-GAAP and Other Financial Measures" section within this MD&A.



Alvopetro's operating netback increased by \$5.65 per boe (+9%) in Q2 2023 compared to Q2 2022 and by \$3.00 per boe (+5%) compared to Q1 2023 due to improved realized sales prices and lower royalties, offset by higher production expenses.

### Change in Operating Netback per boe by Component (Q2 2023 compared to Q2 2022)



### Change in Operating Netback per boe by Component (Q2 2023 compared to Q1 2023)



### Other Income

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Interest income	370	69	436	659	83	694
Tax recoveries from operations	107	81	32	251	195	29
Water disposal income and other	-	35	(100)	(6)	48	(113)
<b>Total</b>	<b>477</b>	<b>185</b>	<b>158</b>	<b>904</b>	<b>326</b>	<b>177</b>

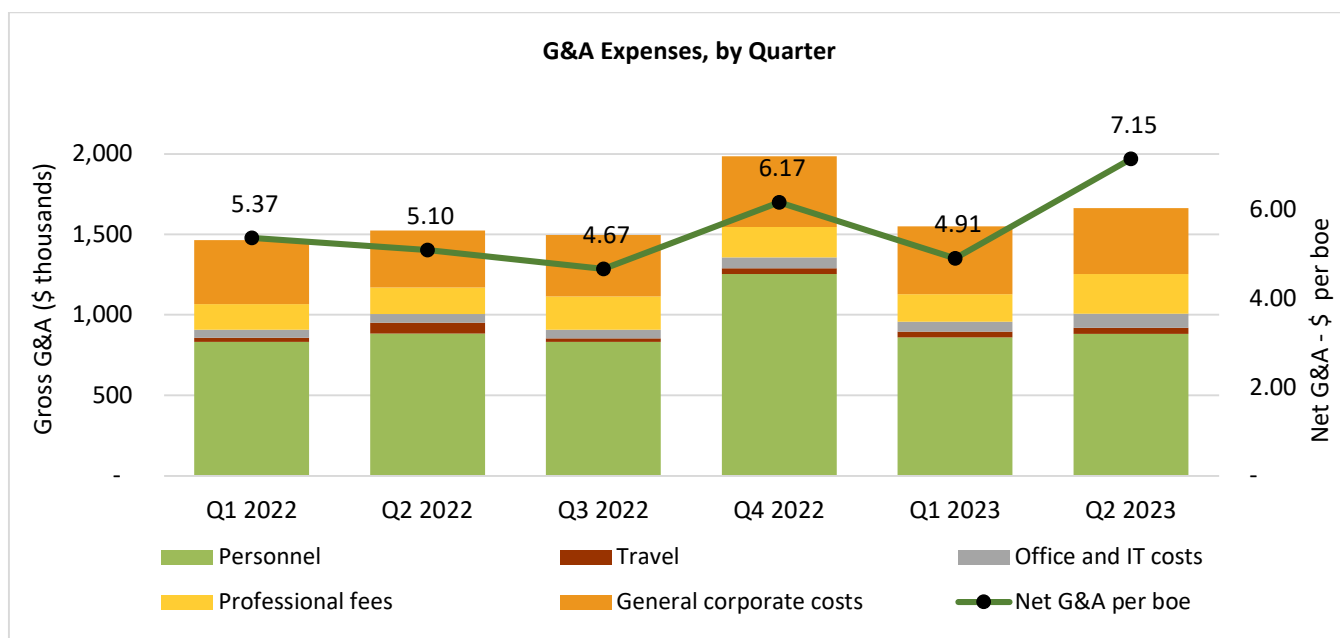
The majority of other income relates to interest income on cash and cash equivalent deposits and tax credits arising from ongoing operations. With rising cash balances and higher interest rates in 2023 compared to 2022, Alvopetro's interest income has increased.

## General and Administrative (“G&A”) Expenses

G&A Expenses, by type:	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Personnel	881	884	(0)	1,740	1,715	1
Travel	38	67	(43)	75	93	(19)
Office and IT costs	88	53	66	150	103	46
Professional fees	247	166	49	418	326	28
General corporate costs	409	354	16	830	751	11
Gross G&A	1,663	1,524	9	3,213	2,988	8
Capitalized G&A	(377)	(430)	(12)	(705)	(686)	3
G&A expenses	1,286	1,094	18	2,508	2,302	9
\$ per boe <sup>(1)</sup>	7.15	5.10	40	5.85	5.24	12

(1) See “Non-GAAP and Other Financial Measures” section within this MD&A.

The Company’s growth, coupled with global inflation and the overall cost of doing business in 2023 has resulted in increased G&A expenses compared to 2022. To date, this has primarily affected Alvo Petro’s professional fees, information technology services and insurance. On a per boe basis, G&A expenses were impacted by lower production volumes in Q2 2023 compared to Q2 2022.

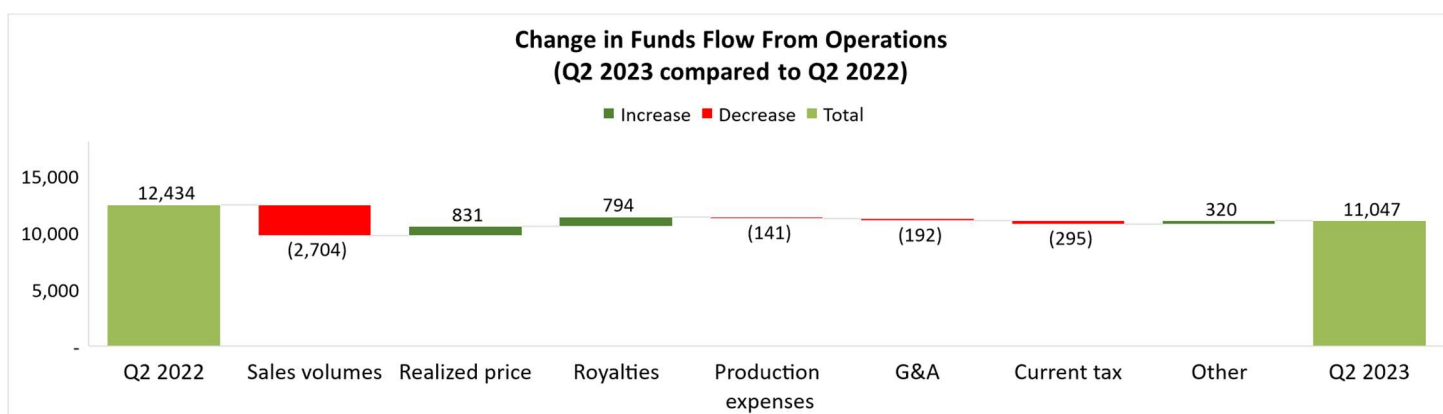


## Cash Flows from Operating Activities and Funds Flow from Operations

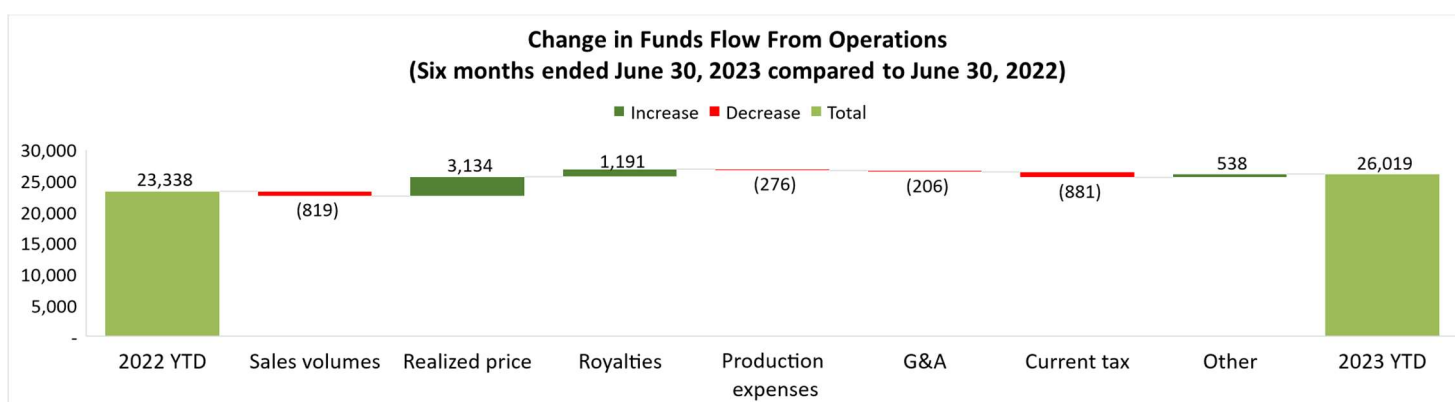
	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Cash flows from operating activities	13,473	12,997	4	27,329	21,330	28
Per share – basic (\$)	0.37	0.38	(3)	0.75	0.63	19
Per share – diluted (\$)	0.36	0.35	3	0.73	0.59	24
Funds flow from operations <sup>(1)</sup>	11,047	12,434	(11)	26,019	23,338	11
Per share – basic (\$)	0.30	0.37	(19)	0.71	0.69	3
Per share – diluted (\$)	0.29	0.34	(15)	0.69	0.64	8

(1) See “Non-GAAP and Other Financial Measures” section within this MD&A.

Funds flow from operations decreased in Q2 2023 compared to Q2 2022 due mainly to reduced revenues with the reduction in average daily sales volumes.



In the six months ended June 30, 2023, funds flow from operations increased \$2.7 million compared to the same period in 2022 with higher realized sales prices, lower royalties and higher interest income more than offsetting the reduction in daily sales volumes and higher production expenses, G&A and current tax.



## Foreign Exchange

	As at			% Appreciation (Depreciation) of BRL/CAD to USD	
	June 30, 2023	March 31, 2023	December 31, 2022	Q2 2023	YTD 2023
	<b>Rate at end of period:</b>				
\$1 USD = BRL	4.819	5.080	5.218	5.1	7.6
\$1 USD = CAD	1.324	1.353	1.354	2.1	2.2

The Company's reporting currency is the USD, and its functional currencies are the USD and the BRL. Substantially all costs incurred in Brazil are in BRL and the Company incurs head office costs in both USD and Canadian dollars ("CAD"). In each reporting period, the change in the values of the BRL and the CAD relative to the Company's reporting currency are recognized. Foreign exchange rates for the reporting periods as specified are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,		% Appreciation (Depreciation) of BRL/CAD to USD	
	2023	2022	2023	2022	Change from Q2 2022	Change from YTD 2022
	<b>Average rate in the period:</b>					
\$1 USD = BRL	4.949	4.927	5.074	5.078	(0.4)	0.1
\$1 USD = CAD	1.343	1.277	1.348	1.271	(5.2)	(6.1)

The assets and liabilities of Alvo Petro's Brazilian subsidiaries are translated to USD at the exchange rate on the reporting period date. The income and expenses of BRL-denominated items are translated to USD at the exchange rates on the date of the relevant transactions. All resulting foreign currency differences are recorded in exchange gain or loss on translation of foreign operations in other comprehensive income or loss. The BRL appreciated 5% from March 31, 2023 and 8% from December 31, 2022, resulting in an exchange gain in other comprehensive income of \$1.6 million in Q2 2023 and \$2.2 million for the six months ended June 30, 2023.

Foreign exchange fluctuations on USD-denominated intercompany amounts advanced to the Brazilian subsidiaries are recorded in exchange gains or losses on translation of foreign operations and included in other comprehensive income, to the extent settlement is neither forecasted nor likely to occur in the foreseeable future. Where future settlement is anticipated in the foreseeable future, foreign exchange gains or losses on the amount expected to be settled are recognized in earnings. The Company recorded \$1.8 million of foreign exchange gains on intercompany advances in Q2 2023 (Q2 2022 - \$2.1 million loss) and \$2.9 million for the six months ended June 30, 2023 (2022 – \$1.6 million gain) due to the appreciation of the BRL relative to the USD.

As discussed above, the Company is exposed to foreign exchange fluctuations on its natural gas revenues. With respect to Alvo Petro's natural gas price resets on February 1, 2023 and August 1, 2022, respectively, the price determined in BRL was based on average historical exchange rates of 5.25 and 5.08. In Q2 2023, the actual average rate was 4.95, an appreciation of 6% compared to the February 1, 2023 reset. The following table denotes the overall estimated impact on natural gas revenues of a 5% and 10% depreciation and appreciation of the BRL relative to the USD:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Increase (Decrease) to Natural Gas Revenues from:				
5% Appreciation of BRL to USD	694	772	1,596	1,453
10% Appreciation of BRL to USD	1,465	1,630	3,370	3,068
5% Depreciation of BRL to USD	(628)	(699)	(1,444)	(1,315)
10% Depreciation of BRL to USD	(1,199)	(1,334)	(2,757)	(2,510)

To mitigate exposure to foreign exchange volatility with respect to the BRL, the Company has periodically entered into BRL/USD forward exchange rate contracts. The Company recognized the fair value of these contracts in the statement of financial position with changes in fair value recognized as an unrealized gain or loss included in net income. Realized gains or losses are recognized in the period the contracts are settled. No forward contracts were entered into or outstanding at any time in the six months ended June 30, 2023 and as a result no gains or losses were recognized in 2023 (six months ended June 30, 2022 – losses of \$0.1 million).

Head office transactions in CAD are recognized at the rates of exchange prevailing at the date of the transactions. At the end of each reporting period, monetary assets and liabilities are translated at the exchange rate in effect at the reporting period date. Non-monetary assets, liabilities, revenues and expenses are translated at transaction date exchange rates. Exchange gains or losses are included in the determination of earnings as foreign exchange gains or losses.

## Depletion and Depreciation

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Depletion and depreciation on PP&E	1,418	1,052	35	3,272	2,628	25
Depreciation of right-of-use assets	293	227	29	583	470	24
Depletion and depreciation expense	1,711	1,279	34	3,855	3,098	24
\$ per boe <sup>(1)</sup>	9.52	5.96	60	8.99	7.05	28

(1) See "Non-GAAP and Other Financial Measures" section within this MD&A.

Depletion is calculated on a unit-of-production basis for all upstream PP&E assets. All midstream PP&E assets are depreciated over the estimated useful life of the assets on a straight-line basis. Depletion and depreciation on PP&E was higher in Q2 2023 and for the six months ended June 30, 2023 compared to the same periods in 2022, despite reduced production volumes, due to a higher depletable base which now includes all of the Murucutu midstream assets.

The Company's right-of-use assets are depreciated over the lease term on a straight-line basis. With the expansion of the Facility completed in the third quarter of 2022, the increase in future equipment rental costs associated with the expansion was recognized as an increased right-of-use asset, resulting in higher depreciation in 2023 compared to 2022.

### Share-Based Compensation Expense

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Share-based compensation expense	281	184	53	564	434	30

Share-based compensation expense is based on the fair value of stock options, restricted share units ("RSUs") and deferred share units ("DSUs") granted and amortized over the respective vesting periods. As of June 30, 2023, a total of 2.1 million awards were outstanding (June 30 2022 – 1.8 million) with 1,331,550 stock options (June 30, 2022 – 1,213,997) and 736,447 RSUs and DSUs (June 30, 2022 – 567,165). With the overall awards increasing 16% along with higher share prices, share-based compensation increased in 2023 compared to 2022.

### Finance Expenses

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Lease interest	374	320	17	762	657	16
Accretion on decommissioning liabilities	15	14	7	30	27	11
Amortization of deferred financing costs	-	159	(100)	-	316	(100)
Interest on Credit Facility	-	102	(100)	-	245	(100)
Finance expenses	389	595	(35)	792	1,245	(36)

Finance expenses decreased in the three and six months ended June 30, 2023 due to decreased interest on the credit facility, which was fully repaid in the third quarter of 2022, partially offset by additional lease interest expense following completion of the Facility expansion and the associated incremental lease liabilities recognized in the third quarter of 2022.

### Income Tax Expense

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Current income tax expense	628	333	89	1,353	472	187
Deferred income tax expense	1,173	832	41	2,503	2,851	(12)
Total	1,801	1,165	55	3,856	3,323	16
Effective tax rate	15.5%	14.9%	4	14.9%	15.8%	(6)

The statutory corporate tax rate in Brazil is 34%. This is comprised of a basic 15% corporate income tax, plus 10% surtax and a 9% social contribution tax. In 2021 the Company received approval from tax authorities in Brazil for Supertintendência de Desenvolvimento do Nordeste ("SUDENE"), a regional tax incentive offered in Bahia State. Under the incentive, special deductions reduce the inherent current tax payable on qualifying projects to an effective rate of 15.25% where SUDENE profits align with taxable income under the actual profit regime. The SUDENE incentive applies to natural gas profits Alvo Petro earns for a period of ten taxation years, commencing January 1, 2021, and ending December 31, 2030. The incentive generally reduces corporate tax and surtax on qualifying projects by 75% where SUDENE profits align with taxable income under the actual profit regime, resulting in an effective tax rate of 15.25%. Where SUDENE profits exceed taxable income, it is possible to further reduce corporate income tax and surtax to a tax rate below 15.25%. As Alvo Petro expects the majority of temporary differences to reverse during the SUDENE period, for deferred tax purposes Alvo Petro has estimated the future tax rate applicable to temporary differences based on the SUDENE rate of 15.25%.

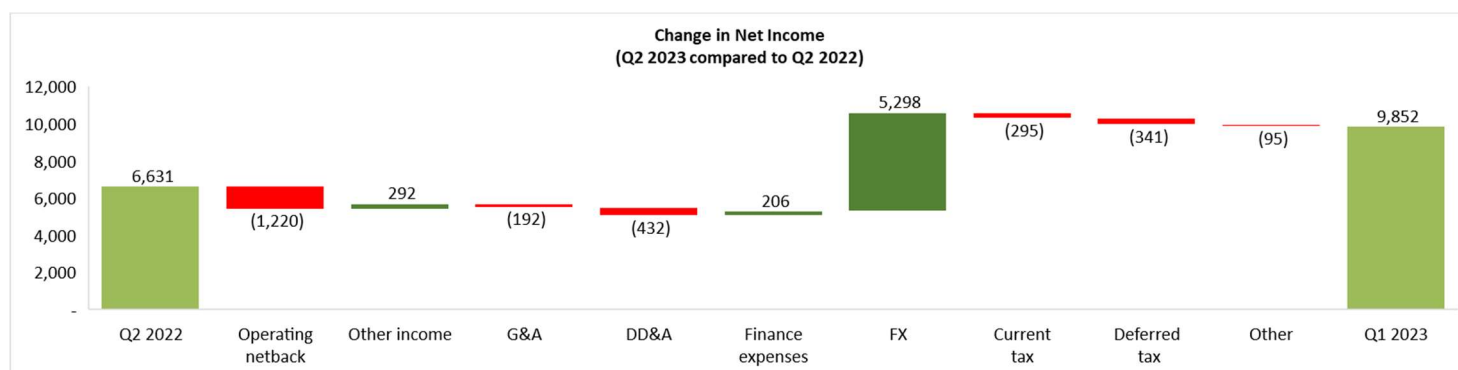
For the six months ended June 30, 2023 the Company's current tax expense increased compared to 2022 as a result of lower tax deductions available on E&E assets due to lower capital expenditures on such projects in 2023 compared to 2022. Expenditures on these assets are eligible for immediate deduction under Brazil tax legislation. Similarly, deferred tax expense is lower in 2023 compared to 2022 as these tax deductions in 2022 contributed to higher deferred tax expense in the prior period.

Overall, the Company's effective tax rate (computed as total income tax expense divided by income before taxes) is consistent with the SUDENE rate of 15.25%.

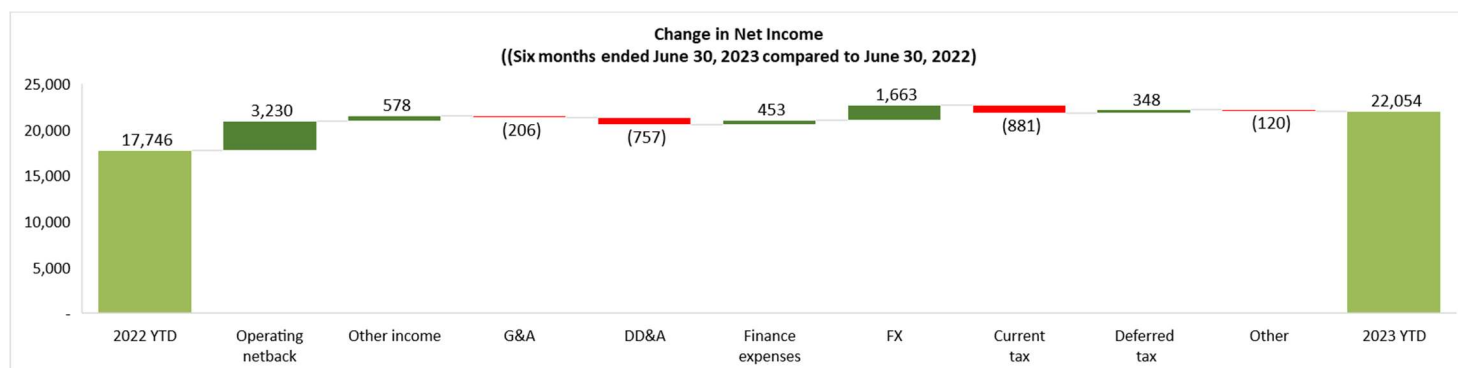
## Net Income

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Net income	<b>9,852</b>	6,631	49	<b>22,054</b>	17,746	24
Per share – basic (\$)	<b>0.27</b>	0.20	35	<b>0.60</b>	0.52	15
Per share – diluted (\$)	<b>0.26</b>	0.18	44	<b>0.59</b>	0.49	20

Net income in Q2 2023 increased \$3.2 million compared to Q2 2022 due mainly to higher foreign exchange gains ("FX") and also increased other income and lower finance expenses, partially offset by lower operating netback<sup>1</sup> and higher G&A, DD&A, current tax and deferred tax.



In the six months ended June 30, 2023 net income increased \$4.3 million with a higher operating netback<sup>1</sup>, other income and foreign exchange gains and lower finance expenses and deferred tax expense, offset by higher G&A, DD&A and current tax.



<sup>1</sup> Non-GAAP Financial Measure. See "Non-GAAP and Other Financial Measures".

## Capital Expenditures

Capital Expenditures by Type	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>E&amp;E</b>				
Drilling and completions	6	4,344	289	6,237
Facility & equipment	-	54	-	54
Land, lease, and similar payments	4	(19)	38	(14)
Inventory purchases	843	859	1,748	1,150
Capitalized G&A	29	240	88	356
<b>Total E&amp;E</b>	<b>882</b>	<b>5,478</b>	<b>2,163</b>	<b>7,783</b>
<b>PP&amp;E</b>				
Facility & equipment	152	562	425	1,828
Drilling & completions	7,118	2	8,572	51
Land, lease, and similar payments	9	23	23	37
Capitalized G&A	348	190	617	330
Furniture & fixtures and Other	12	83	12	109
<b>Total PP&amp;E</b>	<b>7,639</b>	<b>860</b>	<b>9,649</b>	<b>2,355</b>
<b>Total Capital Expenditures</b>	<b>8,521</b>	<b>6,338</b>	<b>11,812</b>	<b>10,138</b>

Capital Expenditures by Property	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>E&amp;E</b>				
Blocks 182, 183	39	4,644	415	6,658
Inventory	843	859	1,748	1,150
Other	-	(25)	-	(25)
<b>Total E&amp;E</b>	<b>882</b>	<b>5,478</b>	<b>2,163</b>	<b>7,783</b>
<b>PP&amp;E</b>				
Caburé and associated midstream assets	(19)	75	473	161
Murucututu	2,070	781	3,357	2,185
Bom Lugar	5,562	-	5,781	-
Mãe-da-lua	20	-	29	-
Other	6	4	9	9
<b>Total PP&amp;E</b>	<b>7,639</b>	<b>860</b>	<b>9,649</b>	<b>2,355</b>
<b>Total Capital Expenditures</b>	<b>8,521</b>	<b>6,338</b>	<b>11,812</b>	<b>10,138</b>

Capital expenditures in Q2 2023 included \$5.3 million in drilling costs for our BL-06 well on the Bom Lugar field, \$1.8 million in stimulation costs for the 197(1) well on our Murucututu field, \$0.8 million for long-lead inventory purchases and \$0.4 million in capitalized G&A.

## Summary of Quarterly Results

	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021	Q3 2021
<b>Financial</b>								
Natural gas, oil and condensate sales	13,914	18,160	17,077	16,672	15,787	13,972	9,896	9,963
Net income (loss)	9,852	12,202	5,191	8,795	6,631	11,115	2,778	(20)
Per share – basic (\$) <sup>(1)</sup>	0.27	0.34	0.14	0.26	0.20	0.33	0.08	(0.00)
Per share – diluted (\$) <sup>(1)</sup>	0.26	0.33	0.14	0.24	0.18	0.30	0.08	(0.00)
Cash flows from operating activities	13,473	13,856	12,366	13,838	12,997	8,333	7,088	7,234
Per share – basic (\$) <sup>(1)</sup>	0.37	0.38	0.34	0.40	0.38	0.25	0.21	0.22
Per share - diluted (\$) <sup>(1)</sup>	0.36	0.37	0.33	0.37	0.35	0.23	0.20	0.20
Funds flow from operations <sup>(2)</sup>	11,047	14,972	13,193	13,348	12,434	10,904	6,480	7,930
Per share – basic (\$) <sup>(1)</sup>	0.30	0.41	0.36	0.39	0.37	0.32	0.19	0.24
Per share - diluted (\$) <sup>(1)</sup>	0.29	0.40	0.35	0.36	0.34	0.30	0.18	0.22
Dividends declared	5,109	5,104	4,357	2,896	2,728	2,716	2,034	2,023
Per share (\$) <sup>(1)(2)</sup>	0.14	0.14	0.12	0.08	0.08	0.08	0.06	0.06
Capital expenditures	8,521	3,291	5,944	8,713	6,338	3,800	1,470	1,261
Net working capital surplus <sup>(2)</sup>	18,084	20,915	14,698	12,225	11,641	12,302	9,097	6,839
Working capital, net of debt <sup>(2)</sup>	18,084	20,915	14,698	12,225	9,096	7,257	2,552	294
<b>Operations</b>								
Average realized prices <sup>(2)</sup> :								
Natural gas (\$/Mcf)	12.86	12.06	11.18	11.18	11.90	10.03	7.07	7.07
NGL – condensate (\$/bbl)	83.35	84.10	89.29	101.57	121.93	106.42	84.36	79.36
Oil (\$/bbl)	63.93	72.29	79.50	80.92	94.47	79.50	76.47	61.11
Average foreign exchange (\$1 USD = BRL)	4.949	5.196	5.255	5.246	4.927	5.230	5.586	5.229
Operating netback (\$/boe) <sup>(2)</sup>								
Realized sales price (\$/boe) <sup>(2)</sup>	77.41	72.92	68.13	68.59	73.54	62.08	44.22	44.04
Royalties <sup>(2)</sup>	(1.97)	(2.34)	(4.15)	(5.42)	(5.35)	(4.35)	(4.22)	(4.02)
Production expenses <sup>(2)</sup>	(5.83)	(3.97)	(3.90)	(3.34)	(4.23)	(3.79)	(3.62)	(3.64)
Operating netback (\$/boe) <sup>(2)</sup>	69.61	66.61	60.08	59.83	63.96	53.94	36.38	36.38
Operating netback margin <sup>(2)</sup>	90%	91%	88%	87%	87%	87%	82%	83%
Average daily sales:								
Natural gas (Mcfpd)	11,269	15,795	15,546	15,139	13,546	14,339	13,966	14,102
NGL – condensate (bopd)	92	130	128	117	97	99	103	107
Oil (bopd)	5	5	5	2	5	12	2	2
Total average daily sales (boepd)	1,975	2,767	2,724	2,642	2,359	2,501	2,432	2,459

### Notes:

- (1) Per share amounts are based on weighted average shares outstanding other than dividends per share, which is based on the number of common shares outstanding at each dividend record date. The weighted average number of diluted common shares outstanding in the computation of funds flow from operations and cash flows from operating activities per share is the same as for net income per share.
- (2) See “Non-GAAP and Other Financial Measures” section within this MD&A.

Average daily sales volumes decreased 29% to 1,975 boepd with reduced production allocations from the Caburé natural gas field resulting in a \$4.2 million decrease in natural gas, oil and condensate revenues (-23%) despite the record realized natural gas price in the quarter, which increased 7% from Q1 2023 with three full months at the February 1, 2023 contracted price and the 5% appreciation in the BRL to the USD. With increased realized natural gas prices, AlvoPetro’s overall average realized price increased to \$77.41 per boe (+6%), despite the decrease in Brent prices. With higher realized sales prices per boe and lower royalties, our operating netback improved to \$69.61 per boe (+5%) despite higher production expenses. Funds flow from operations decreased \$3.9 million with the reduction in sales volumes while net income decreased \$2.4 million due to a higher foreign exchange gain and lower DD&A, current tax and deferred tax.



## Commitments and Contingencies

The following is a summary of Alvo Petro's contractual commitments as at June 30, 2023:

Commitments	< 1 Year	1-3 Years	Thereafter	Total
Gas Treatment Agreement <sup>(1)</sup>	1,473	2,946	5,893	10,312
<b>Total commitments</b>	<b>1,473</b>	<b>2,946</b>	<b>6,221</b>	<b>10,640</b>

(1) Abandonment guarantees and all amounts for the Gas Treatment Agreement are BRL denominated commitments and reflected in the table above based on the U.S. dollar equivalent as at June 30, 2023. As a result, such commitments are subject to fluctuations in the USD/BRL foreign exchange rate.

Amounts presented above for the Gas Treatment Agreement represent the monthly service fees for operation and maintenance of the Facility and operating fees for Alvo Petro's 11-kilometre transfer pipeline. All costs associated with equipment rental, including equipment rental costs for the Facility expansion, are treated as a capital lease obligation and reflected on the consolidated statements of financial position.

The Company has abandonment guarantees that are required to be posted with the ANP for the Bom Lugar, Mãe-da-lua, Caburé and Murucutu fields under the terms of the concession contract for each field. Alvo Petro has recognized the estimated abandonment costs relating to these and all exploration assets as part of decommissioning liabilities on the consolidated statement of financial position. Alvo Petro previously reported a minimum work commitment for Block 183. This commitment was satisfied with the completion of drilling of the 183-B1 well in July 2022, subject to the approval of the ANP.

As is customary in the oil and gas industry, we may at times have work plans in place to reserve or earn certain acreage positions or wells. If we do not complete such work plans in a timely manner, the acreage positions or wells may be lost, or penalties may be applied.

The Company currently has no contingent liabilities recorded; however, in the normal course of operations, we may have disputes with industry participants for which we currently cannot determine the ultimate results. The Company has a policy to record contingent liabilities as the amounts become determinable and the probability of loss is more likely than not. The outcome of adverse decisions in any pending or threatened proceedings related to these and other matters could have a material impact on the Company's financial position, results of operations or cash flows.

## LIQUIDITY AND CAPITAL RESOURCES

### Cash and Working Capital

At June 30, 2023, Alvo Petro's cash and cash equivalents of \$25.6 million and restricted cash of \$0.4 million were held as follows:

	Total	U.S. Dollar	CAD Dollar <sup>(1)</sup>	BRL <sup>(1)</sup>
Cash and cash equivalents held in Canada	20,576	20,426	150	-
Cash and cash equivalents held in Brazil	5,022	-	-	5,022
Restricted cash - current	354	-	-	354
<b>Total</b>	<b>25,952</b>	<b>20,426</b>	<b>150</b>	<b>5,376</b>

(1) Amounts in the table above denote the U.S. dollar equivalent as at June 30, 2023.

The Company had cash and cash equivalents of \$25.6 million and a total net working capital surplus of \$18.1 million at June 30, 2023. Positive cash flows from natural gas deliveries and associated condensate sales are projected to be sufficient to fund the Company's operational activities, planned capital projects and future dividends. The Company is exposed to a variety of risks which may adversely impact future cash flows. The Company manages these risks by forecasting cash flows for a minimum period of twelve months, which involves preparation of capital expenditure, operating and general and administrative budgets, all of which are monitored closely, and adjusted as necessary. The Company has flexibility on future capital plans, other than with respect to work commitments and the Board of Directors has discretion with respect to any future dividend amounts.

The liability for decommissioning obligations of Alvopectro was \$0.7 million as at June 30, 2023, with \$0.1 million expected to be incurred within one year. The liability is adjusted each reporting period to reflect the passage of time, with the accretion charged to earnings, and for revisions to the estimated future cash flows, if applicable.

At June 30, 2023, the Company had \$4.2 million of equipment inventory to be utilized for future operations which is included in exploration and evaluation assets in the interim condensed consolidated statement of financial position.

### Credit Facility

In 2019, the Company entered into a credit facility (the “Credit Facility”) which was secured by all of Alvopectro’s assets. The Credit Facility was subject to cash interest of 9.5% per annum, payable monthly. In September 2022, Alvopectro repaid all final amounts outstanding and the Credit Facility was cancelled.

### Lease Liabilities

The lease liability to Enerflex in respect of the monthly equipment rental under our Gas Treatment Agreement represents the majority of the Company’s lease liabilities as at June 30, 2023 and December 31, 2022. Additional lease liabilities outstanding relate to office space in Canada and Brazil and surface land access for our midstream assets. The Company’s lease liabilities are as follows:

	As at	
	June 30, 2023	December 31, 2022
Lease liabilities, beginning of period	9,428	7,979
Additions	16	1,930
Finance expense	762	1,525
Lease payments	(1,137)	(2,027)
Foreign currency translation	7	21
Lease liabilities, end of period	9,076	9,428
Current	919	855
Non-current	8,157	8,573
Total, end of period	9,076	9,428

### Dividends

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	Change (%)	2023	2022	Change (%)
Dividends declared	5,109	2,728	87	10,213	5,444	88
Dividends declared – per share (\$) <sup>(1)</sup>	0.14	0.08	75	0.28	0.16	75

(1) See “Non-GAAP and Other Financial Measures” section within this MD&A. Dividends per share is based on the number of common shares outstanding at each dividend record date.

In the third quarter of 2021, Alvopectro initiated a quarterly dividend program and increased dividends in Q1 2022, Q4 2022 and again in Q1 2023, resulting in a 75% increase in dividends per share in both the three and six months ended June 30, 2023. Total dividends declared are also impacted by increased common shares outstanding in 2023 compared to 2022. All dividends are designated as “eligible dividends” for the purpose of the Income Tax Act (Canada).

The Company expects future dividends to be paid quarterly as part of Alvopectro’s long-standing capital allocation objective to balance spending from cash flows between reinvestment in growth opportunities and returns to stakeholders. The decision to declare any future quarterly dividend and the amount of such dividend, if any, remains subject to the discretion of the Board and may vary depending on numerous factors. There can be no assurance that dividends will be paid at the intended rate or at any rate in the future.

### Normal Course Issuer Bid

On January 3, 2023, Alvopectro announced the approval from the TSX Venture Exchange (“TSXV”) for a normal course issuer bid (“NCIB”). The terms of the NCIB permit Alvopectro to repurchase up to 2,876,414 common shares from January 6, 2023, to the earlier

of January 5, 2024 or when the NCIB is completed or terminated by Alvopetro. In March 2023, Alvopetro received approval from the TSXV to enter into an automatic share purchase plan (“ASPP”) which allows for the purchase of common shares under the NCIB at times when the Company may not normally be permitted to purchase common shares due to regulatory restrictions and customary self-imposed blackout periods. Any shares purchased under the ASPP are included in the number of common shares available for repurchase under the NCIB and any shares repurchased under the NCIB (whether through the ASPP or not) will be cancelled.

No repurchases have occurred under the NCIB to-date.

## **OUTSTANDING SHARE DATA**

The Company is authorized to issue an unlimited number of common shares and preferred shares in one or more series. As of August 9, 2023, there were 36,569,599 common shares, 1,231,550 stock options, 500,420 RSUs and 239,140 DSUs outstanding. There are no preferred shares outstanding.

## **NON-GAAP AND OTHER FINANCIAL MEASURES**

This MD&A or documents referred to in this MD&A make reference to various non-GAAP financial measures, non-GAAP ratios, capital management measures and supplementary financial measures as such terms are defined in National Instrument 52-112 *Non-GAAP and Other Financial Measures Disclosure*. Such measures are not recognized measures under GAAP and do not have a standardized meaning prescribed by IFRS and therefore might not be comparable to similar financial measures disclosed by other issuers. While these measures may be common in the oil and gas industry, the Company’s use of these terms may not be comparable to similarly defined measures presented by other companies. The non-GAAP and other financial measures referred to in this report should not be considered an alternative to, or more meaningful than measures prescribed by IFRS and they are not meant to enhance the Company’s reported financial performance or position. These are complementary measures that are used by management in assessing the Company’s financial performance, efficiency and liquidity and they may be used by investors or other users of this document for the same purpose.

Below is a description of the non-GAAP financial measures, non-GAAP ratios, capital management measures and supplementary financial measures used in this MD&A.

### **Non-GAAP Financial Measures**

#### ***Operating Netback***

Operating netback is calculated as natural gas, oil and condensate sales revenues less royalties and production expenses. This calculation is provided in the “*Operating Netback*” section of this MD&A using our IFRS measures. Operating netback is a common metric used in the oil and gas industry to demonstrate profitability from operations.

### **Non-GAAP Financial Ratios**

#### ***Operating Netback per boe***

Operating netback on a per unit basis, which is per barrel of oil equivalent (“boe”), is a common non-GAAP measure used in the oil and gas industry and management believes it assists in evaluating the operating performance of the Company. It is a measure of the economic quality of the Company’s producing assets and is useful for evaluating variable costs as it provides a reliable measure regardless of fluctuations in production. Alvopetro calculated operating netback per boe as operating netback divided by total sales volumes (barrels of oil equivalent). This calculation is provided in the “*Operating Netback*” section of this MD&A using our IFRS measures.

#### ***Operating Netback Margin***

Operating netback margin is calculated as operating netback per boe divided by the realized sales price per boe. Operating netback margin is a measure of the profitability per boe relative to natural gas, oil and condensate sales revenues per boe and is calculated as follows:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Operating netback - \$ per boe	69.61	63.96	67.87	58.84
Average realized price - \$ per boe	77.41	73.54	74.80	67.68
Operating netback margin	90%	87%	91%	87%

### ***Funds Flow from Operations Per Share***

Funds flow from operations per share is a non-GAAP ratio that includes all cash generated from operating activities (as calculated below) divided by the weighted average shares outstanding for the respective period. For the periods reported in this document the cash flows from operating activities per share and funds flow from operations per share is as follows:

\$ per share	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Per basic share:				
Cash flows from operating activities	0.37	0.38	0.75	0.63
Funds flow from operations	0.30	0.37	0.71	0.69
Per diluted share:				
Cash flows from operating activities	0.36	0.35	0.73	0.59
Funds flow from operations	0.29	0.34	0.69	0.64

### **Capital Management Measures**

#### ***Funds Flow from Operations***

Funds flow from operations is a non-GAAP capital management measure that includes all cash generated from operating activities and is calculated before changes in non-cash working capital. The most comparable GAAP measure to funds flow from operations is cash flows from operating activities. Management considers funds flow from operations important as it helps evaluate financial performance and demonstrates the Company's ability to generate sufficient cash to fund future growth opportunities. Funds flow from operations should not be considered an alternative to, or more meaningful than, cash flows from operating activities however management finds that the impact of working capital items on the cash flows reduces the comparability of the metric from period to period. A reconciliation of funds flow from operations to cash flows from operating activities is as follows:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Cash flows from operating activities	13,473	12,997	27,329	21,330
(Deduct) add back changes in non-cash working capital	(2,426)	(563)	(1,310)	2,008
Funds flow from operations	11,047	12,434	26,019	23,338

#### ***Net Working Capital***

Net working capital is computed as current assets less current liabilities. Net working capital is a measure of liquidity, is used to evaluate financial resources, and is calculated as follows:

	As at June 30,	
	2023	2022
Total current assets	32,801	21,461
Total current liabilities	(14,717)	(9,820)
Net working capital surplus	18,084	11,641

## Working Capital Net of Debt

Working capital net of debt is computed as net working capital surplus decreased by the carrying amount of the Credit Facility. Working capital net of debt is used by management to assess the Company's overall financial position.

	As at June 30,	
	2023	2022
Net working capital surplus	18,084	11,641
Credit Facility, balance outstanding	-	(2,545)
Working capital, net of debt	18,084	9,096

## Supplementary Financial Measures

**"Average realized natural gas price - \$/Mcf"** is comprised of natural gas sales as determined in accordance with IFRS, divided by the Company's natural gas sales volumes.

**"Average realized NGL – condensate price - \$/bbl"** is comprised of condensate sales as determined in accordance with IFRS, divided by the Company's NGL sales volumes from condensate.

**"Average realized oil price - \$/bbl"** is comprised of oil sales as determined in accordance with IFRS, divided by the Company's oil sales volumes.

**"Average realized price - \$/boe"** is comprised of natural gas, condensate and oil sales as determined in accordance with IFRS, divided by the Company's total natural gas, condensate and oil sales volumes (barrels of oil equivalent).

**"Dividends per share"** is comprised of dividends declared, as determined in accordance with IFRS, divided by the number of shares outstanding at the dividend record date.

**"Royalties per boe"** is comprised of royalties, as determined in accordance with IFRS, divided by the total natural gas, condensate and oil sales volumes (barrels of oil equivalent).

**"Royalties as a percentage of sales"** is comprised of royalties, as determined in accordance with IFRS, divided by the total natural gas, condensate and oil sales, as determined in accordance with IFRS.

**"Production expenses per boe"** is comprised of production expenses, as determined in accordance with IFRS, divided by the total natural gas, condensate and oil sales volumes (barrels of oil equivalent).

**"G&A expenses per boe"** is comprised of net G&A expense, as determined in accordance with IFRS, divided by the total natural gas, condensate and oil sales volumes (barrels of oil equivalent).

**"DD&A expense per boe"** is comprised of DD&A expense, as determined in accordance with IFRS, divided by the total natural gas, condensate and oil sales volumes (barrels of oil equivalent).

## OFF BALANCE SHEET ARRANGEMENTS

Alvopetro has off-balance sheet arrangements consisting of various contracts entered into in the normal course of operations. Contracts that contain a lease are accounted for under IFRS 16 and recorded on the balance sheet as of June 30, 2023 to the extent the lease has commenced. All other contracts which are entered into in the normal course of operations are captured in the *Commitments and Contingencies* section above.

## RISKS AND UNCERTAINTIES

Alvopetro is exposed to a variety of risks including, but not limited to: market risk, reservoir performance risk, exploration risk, operational risks, including those associated with production from non-operated properties, foreign operations risk, liquidity and financing risk, legal and regulatory risks including the impact of new and stricter environmental regulations, competitive risks within

the oil and gas industry and physical risk associated with climate change. An investment in Alvopetro should be considered speculative due to the nature of our activities and the stage of our development. Investors should carefully consider the risk factors set forth under the heading "Risk Factors" in our Annual Information Form that can be found on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca) and in our MD&A for the year-ended December 31, 2022. There have been no significant changes in the three and six months ended June 30, 2023 to the risks and uncertainties identified in the MD&A and Annual information Form for the year-ended December 31, 2022.

## CHANGES IN ACCOUNTING POLICIES INCLUDING INITIAL ADOPTION

The accounting policies used in preparation of the interim financial statements as at and for the three and six months ended June 30, 2023 are consistent with those disclosed in the audited consolidated financial statements as at and for the year ended December 31, 2022. The Company has not early adopted any standard, interpretation, or amendment that has been issued but is not yet effective.

**Management's Report on Internal Control over Financial Reporting.** In connection with National Instrument 52-109 – Certification of Disclosure in Issuer's Annual and Interim Filings ("NI 52-109"), the Chief Executive Officer and Chief Financial Officer of the Company are required to file a Venture Issuer Basic Certificate with respect to the financial information contained in the unaudited interim financial statements and the audited annual financial statements and respective accompanying Management's Discussion and Analysis. The Venture Issuer Basic Certificate does not include representations relating to the establishment and maintenance of disclosure controls and procedures and internal control over financial reporting, as defined in NI 52-109.

**Dividend and NCIB Advisory.** The decision to declare any future quarterly dividend and the amount and timing of such dividend, if any, remains subject to the discretion of the Board and may vary depending on numerous factors, including, without limitation, the Company's operational performance, available financial resources and financial requirements, capital requirements and growth plans. There can be no assurance that dividends will be paid at the intended rate or at any rate in the future. Similarly, the decision by the Corporation to repurchase shares pursuant to its NCIB and the amount and timing of such repurchases is also uncertain and there can be no assurance that the Company will repurchase any shares in the future.

**Testing and Well Results.** Data obtained from the BL-06 well and identified in this MD&A, including hydrocarbon shows, open-hole logging, net pay and porosities, should be considered to be preliminary until testing, detailed analysis and interpretation has been completed. Hydrocarbon shows can be seen during the drilling of a well in numerous circumstances and do not necessarily indicate a commercial discovery or the presence of commercial hydrocarbons in a well. There is no representation by Alvopetro that the data relating to the BL-06 well contained in this MD&A is necessarily indicative of long-term performance or ultimate recovery. The reader is cautioned not to unduly rely on such data as such data may not be indicative of future performance of the well or of expected production or operational results for Alvopetro in the future.

**Forward-Looking Statements.** Certain information provided in this MD&A constitutes forward-looking statements. The use of any of the words "will", "expect", "intend" and other similar words or expressions are intended to identify forward-looking information. Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to vary significantly from the expectations discussed in the forward-looking statements. These forward-looking statements reflect current assumptions and expectations regarding future events. More particularly and without limitation, this MD&A contains forward-looking statements concerning plans relating to the Company's operational activities, proposed exploration development activities and the timing for such activities, exploration and development prospects of Alvopetro, capital spending levels, future capital and operating costs, plans for dividends in the future, plans for share repurchases under the NCIB and the duration of the NCIB, future production and sales volumes, production allocations from the Caburé natural gas field, the expected natural gas price, gas sales and gas deliveries under Alvopetro's long-term gas sales agreement, the expected timing of testing the BL-06 well and production commencement from the BL-06 well, anticipated duration of drilling operations for the 183-A3 well, future plans for the 182-C2 and 183-B1 wells, anticipated timing for upcoming drilling and testing of other wells, projected financial results, the expected timing and outcomes of certain of Alvopetro's testing activities, and sources and availability of capital. Forward-looking statements are necessarily based upon assumptions and judgments with respect to the future including, but not limited to, expectations and assumptions concerning the timing of regulatory licenses and approvals, equipment availability, the success of future drilling, completion, testing, recompletion and development activities and the timing of such activities, the performance of producing wells and reservoirs, well development and operating performance, expectations regarding Alvopetro's working interest and the outcome of any redeterminations, environmental regulation, including regulation relating to hydraulic fracturing and stimulation, the ability to monetize hydrocarbons discovered, the outlook for commodity markets and ability to access capital markets, foreign exchange rates, general economic and business conditions, forecasted demand for oil and natural gas, the impact of global pandemics, weather and access to drilling locations, the availability and cost of labour and services, the regulatory and legal environment and other risks

associated with oil and gas operations. The reader is cautioned that assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be incorrect. Actual results achieved during the forecast period will vary from the information provided herein as a result of numerous known and unknown risks and uncertainties and other factors. In addition, the declaration, timing, amount and payment of future dividends remain at the discretion of the Board of Directors. Although we believe that the expectations and assumptions on which the forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because we can give no assurance that they will prove to be correct. Since forward looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to, risks associated with the oil and gas industry in general (e.g., operational risks in development, exploration and production; delays or changes in plans with respect to exploration or development projects or capital expenditures; the uncertainty of reserve estimates; the uncertainty of estimates and projections relating to production, costs and expenses, reliance on industry partners, availability of equipment and personnel, uncertainty surrounding timing for drilling and completion activities resulting from weather and other factors, changes in applicable regulatory regimes and health, safety and environmental risks), commodity price and foreign exchange rate fluctuations and general economic conditions. Certain of these risks are set out in more detail in our MD&A for the year ended December 31, 2022 and in our 2022 Annual Information Form which has been filed on SEDAR+ and can be accessed at [www.sedarplus.ca](http://www.sedarplus.ca). Except as may be required by applicable securities laws, AlvoPetro assumes no obligation to publicly update or revise any forward-looking statements made herein or otherwise, whether as a result of new information, future events or otherwise.

**Abbreviations:**

ANP	=	The National Agency of Petroleum, Natural Gas and Biofuels of Brazil
ASPP	=	automatic share purchase plan
bbls	=	barrels of oil and/or natural gas liquids (condensate)
boepd	=	barrels of oil equivalent ("boe") per day
bopd	=	barrels of oil and/or natural gas liquids (condensate) per day
BRL	=	Brazilian real
CAD	=	Canadian dollar
10 <sup>3</sup> m <sup>3</sup> /d	=	thousand cubic metre per day
m <sup>3</sup>	=	cubic metre
m <sup>3</sup> /d	=	cubic metre per day
Mcf	=	thousand cubic feet
Mcfpd	=	thousand cubic feet per day
MMBtu	=	million British Thermal Units
MMcf	=	million cubic feet
MMcfpd	=	million cubic feet per day
NCIB	=	normal course issuer bid
NGLs	=	natural gas liquids
Q1 2023	=	three months ended March 31, 2023
Q2 2022	=	three months ended June 30, 2022
Q2 2023	=	three months ended June 30, 2023

**BOE Disclosure.** The term barrels of oil equivalent ("boe") may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet per barrel (6 Mcf/bbl) of natural gas to barrels of oil equivalence is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. All boe conversions in this MD&A are derived from converting gas to oil in the ratio mix of six thousand cubic feet of gas to one barrel of oil.